

	<p align="center">FINALTERM EXAMINATION</p> <p align="center">SPRING 2006</p> <p align="center">MGT503 - PRINCIPLES OF MANAGEMENT (Session - 1)</p>	<p align="center">Marks: 60</p> <p align="center">Time: 120min</p>
--	---	--

StudentID/LoginID: _____

Student Name: _____

Center Name/Code:

Exam Date: Tuesday, August 22, 2006

All questions are compulsory.

This exam consists of **15** Multiple Choice Questions (MCQ's), **5** fill in the blanks, **5** true false, **5** short questions and **2** descriptive questions.

Each MCQ carries **1** mark each, each fill in the blank carries **1** mark each, each true false carries **1** mark each, each short Question carries **3** marks each and descriptive questions carry **10** marks each.

For each MCQ question, read the choices available and select the choice which you consider is the correct answer.

Remember not to spend too much time on any one MCQ. Since all MCQ's carry equal marks, it is important to manage your time and responses to test questions effectively.

Failure to comply with the Supervisor's directions will result in your test being cancelled. Please comply with supervisor's directions to avoid any unpleasant event.

[illegible]

Question No: 1 (Marks: 1) - Please choose one

_____ are those plans that are extended beyond three

- ▶ Short term
- ▶ Long term
- ▶ Specific plans
- ▶ Strategic plans

Question No: 2 (Marks: 1) - Please choose one

_____ need involves the desire to affiliate with and be accepted by

- ▶ Esteem
- ▶ Belongingness
- ▶ Safety
- ▶ Self-actualization

Question No: 3 (Marks: 1) - Please choose one

_____ is the recording system which enables sender to leave messages for receiver telephone

- ▶ Electronic mail
- ▶ Voice mail
- ▶ Videoconferencing
- ▶ Teleconferencing

Question No: 4 (Marks: 1) - Please choose one

A motivational approach in which an organization's financial statements are opened to and shared with of the employees is called _____

- ▶ Open-book management

- ▶ Pay-for-performance
- ▶ Reinforcement
- ▶ Feedback

Question No: 5 (Marks: 1) - Please choose one

A _____ refers to the authority and responsibility for achieving the major goals of organization.

- ▶ Line position
- ▶ Staff position
- ▶ Line authority
- ▶ None of the given

Question No: 6 (Marks: 1) - Please choose one

Needs that impel creativity and _____ ion, along with the desire to have a productive impact on surroundings are _____

- ▶ Existence
- ▶ Relatednes
- ▶ Growth
- ▶ None of the given

Question No: 7 (Marks: 1) - Please choose one

_____ is the capacity to affect the behaviors of others.

- ▶ Leadership
- ▶ Power
- ▶ Trait
- ▶ Aggression

Question No: 8 (Marks: 1) - Please choose one

A_____ is the combining of two or more companies into one

- ▶ Merger
- ▶ Acquisition
- ▶ Diversification
- ▶ None of the given

Question No: 9 (Marks: 1) - Please choose one

The vertical flow of communication from lower level to one or more higher levels is

- ▶ Upward
- ▶ Downward
- ▶ Formal
- ▶ Horizontal

Question No: 10 (Marks: 1) - Please choose one

Inputs necessary for the group to operate are _____

- ▶ Group size
- ▶ Work group
- ▶ Group task
- ▶ None of the given

Question No: 11 (Marks: 1) - Please choose one

Challenging goals usually lead to _____ performance from individuals and

- ▶ higher
- ▶ lower

- ▶ excellent
- ▶ none of the given

Question No: 12 (Marks: 1) - Please choose one

The recently emerged type of managerial job is

- ▶ Top
- ▶ Middle
- ▶ First- line manager
- ▶ Team leader

Question No: 13 (Marks: 1) - Please choose one

A _____ is an organizational design with low _____ alization, wide spans of control, authority centralized in a single person, and little

- ▶ Simple
- ▶ Divisional structure
- ▶ Functional
- ▶ Team based

Question No: 14 (Marks: 1) - Please choose one

_____ is the extent to which power and authority are retained at the top levels.

- ▶ Centralization
- ▶ Decentralization
- ▶ Departmentalization
- ▶ None of the given

Question No: 15 (Marks: 1) - Please choose one

_____ ratio measures how efficiently and effectively the firm is using its assets to generate

- ▶ Liquidity
- ▶ Leverage
- ▶ Profitability
- ▶ Activity

Question No: 16 (Marks: 1)

Factors that eliminate dissatisfaction from job are

Question No: 17 (Marks: 1)

An organization's _____ is the organization's purpose or fundamental reason for

Question No: 18 (Marks: 1)

_____ influences the goal-performance

Question No: 19 (Marks: 1)

_____ integration occurs when a business grows by becoming its own

Question No: 20 (Marks: 1)

The _____ performs symbolic legal or social

Question No: 21 (Marks: 1) - Please choose one

A policy is an explicit statement that tells managers what they ought or ought not to

- ▶ True
- ▶ False

Question No: 22 (Marks: 1) - Please choose one

Organizing is to motivate and to inspire

- ▶ True

► False

Question No: 23 (Marks: 1) - Please choose one

A learning organization is one that has developed the capacity to continuously adapt and

► True

► False

Question No: 24 (Marks: 1) - Please choose one

Charisma was once thought to be an inborn personality

► True

► False

Question No: 25 (Marks: 1) - Please choose one

Teams cannot vary in their purpose or

► True

► False

Question No: 26 (Marks: 3)

What is the difference between Theory X and Theory

Question No: 27 (Marks: 3)

How rational decision making is affected by bounded rationality and

Question No: 28 (Marks: 3)

Differentiate between Esteem need and Self-actualization

Question No: 29 (Marks: 3)

How strategy is helpful in the planning

Question No: 30 (Marks: 3)

Why motivation is

Question No: 31 (Marks: 10)

Being a manager in “an electronic company”, how would you set goals for your

Question No: 32 (Marks: 10)

Please describe the concept of using “power” by a leader to influence a worker?